An Evening With the Accountant

If you have not marked your calendar yet, we do have a number of presentations that everyone may likely find beneficial.

Selling Your Business – Wednesday November 30th - This evening we have Shashi Malik CA, LLD a senior tax partner with the law firm of Miller Thompson. Shashi's specialty is dealing with all aspects of Private Enterprises. This evening will be focused on the preferred way of preparing your business for sale / succession. Unfortunately many of us leave this planning to the time at which the business has to be sold, either due to death, disability or just "retiring". Proper planning to have this done in a manner that minimizes the tax implications has to be done well in advance of the time that the sale happens. Find out why some businesses are being sold and the sellers pay no tax through proper corporate structuring and tax planning.

So You Want To Borrow Some Money - Tuesday December 6th - So often we hear of the horror stories and the frustrations of businesses having to deal with banks and of being refused for reasons that only the bank people seem to understand – well hear is your chance to hear it from the insiders – find out how they evaluate potential customers, why they make demands of existing customers and what any corporate business has to be aware of in these dealings. Dayle West and Graham Eastman are two of the senior people at Scotiabank – this will be a "closed" door session where you will hear it directly from the senior people in the know!

Planning Into the Future – the second part of the same evening! - Many investors in Eastern Canada are putting their monies into the US commercial Real Estate Market (not the housing rentals like many Calgarians are doing in Arizona). The Jaymor Group is eastern based and we have the opportunity of having Luca Cutrone, Regional Vice President, of providing their insight into this lucrative market. This is an investing option that is worth finding out about.

Owning US Rental Property – Thursday January 19th - This presentation was done last year however many clients indicated that they had missed it for varying reasons and could we please have it again. This session will be directed primarily to the owning of housing rental properties and of the mandatory reporting of the net income from these properties. There are scenarios where the owning of US properties could trigger US estate tax on exempt Canadian properties (eg Canadian personal residences, etc) – if you own US properties you should be aware of the implications and plan accordingly.

There is no charge for the presentations – if you wish to bring friends please do so as your referral is our best promotion. All Presenters at the seminars do so at no charge or obligation

Should you wish to have other items for future presentations, we appreciate your suggestions.

Please call our office to reserve your seat — 403-256-8118